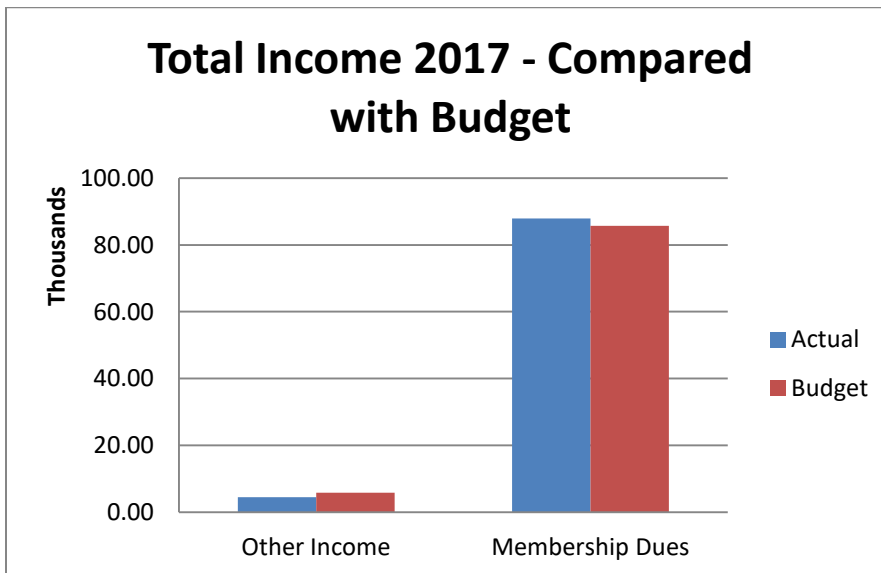
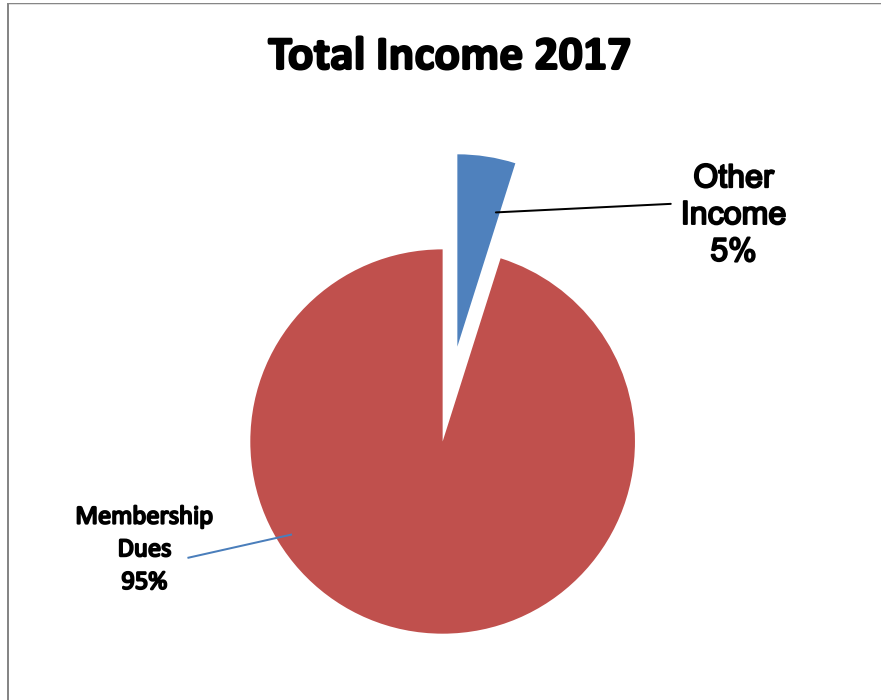




INCOME STATEMENT JANUARY TO DECEMBER 2017

INCOME

Total Income	Actual	Budget
Other Income	4,564.75	2,900.00
Membership Dues	87,879.85	85,725.00
Total Income	92,444.60	91,525.00

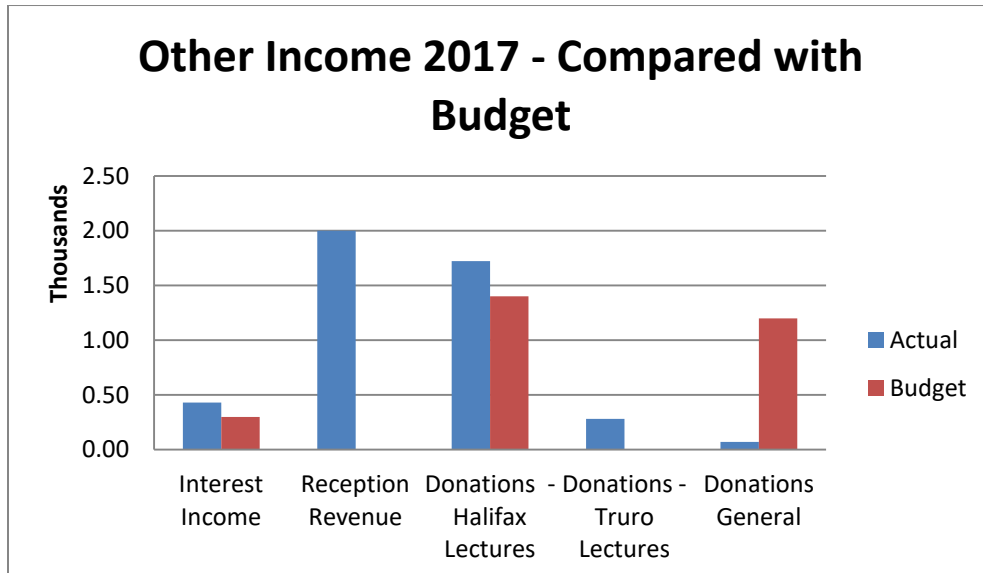
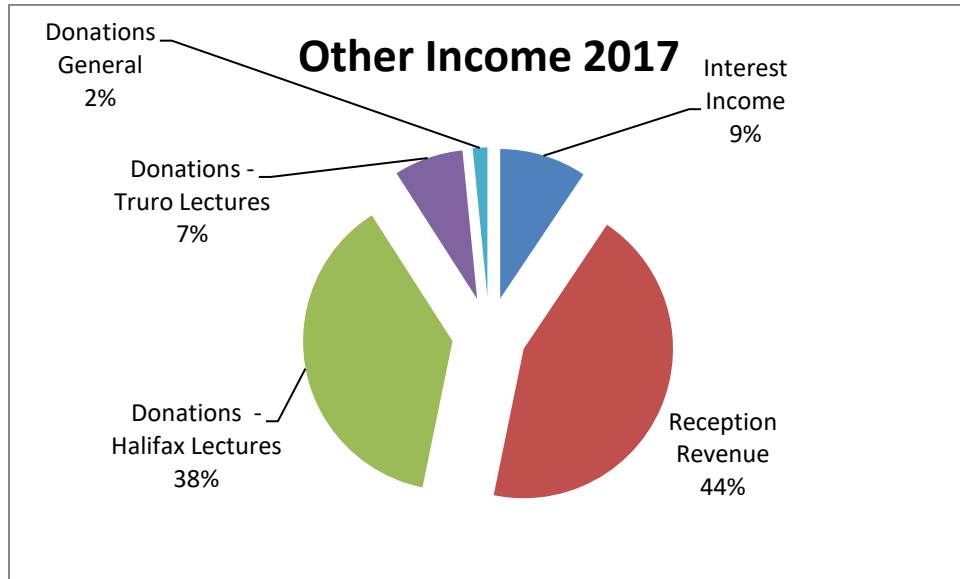




INCOME STATEMENT JANUARY TO DECEMBER 2017

INCOME - EXCLUDING MEMBERSHIP

Other Income	Actual	Budget
Interest Income	429.47	300.00
Reception Revenue	2,000.00	
Donations - Halifax Lectures	1,720.73	1,400.00
Donations - Truro Lectures	342.80	0.00
Donations General	71.75	1,200.00
Total Other Income	4,564.75	2,900.00

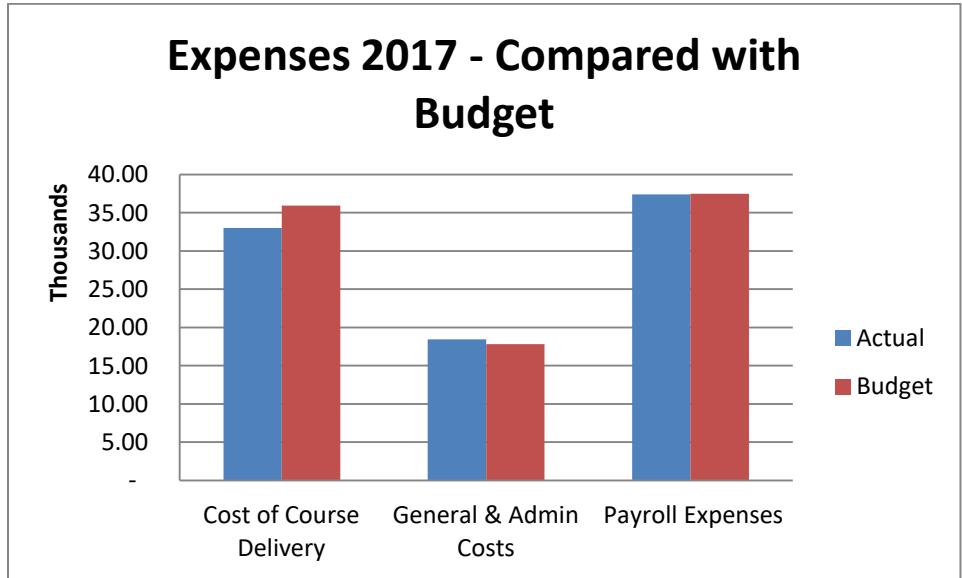
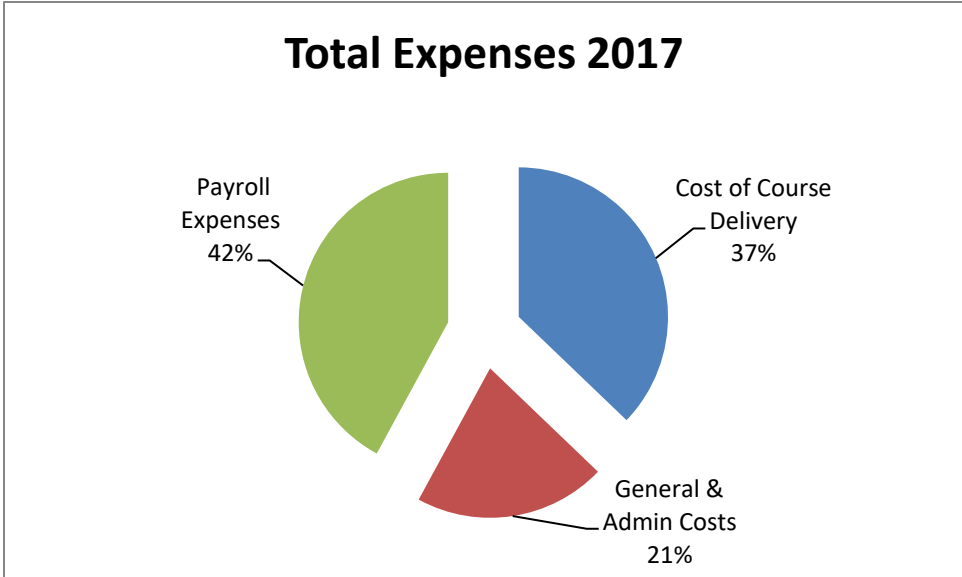




INCOME STATEMENT JANUARY TO DECEMBER 2017

EXPENSES

TOTAL EXPENSES	Actual	Budget
Cost of Course Delivery	33,014.19	35,943.98
General & Admin Costs	18,447.32	17,803.10
Payroll Expenses	37,374.77	37,483.90
TOTAL EXPENSES	88,836.28	91,230.98





INCOME STATEMENT JANUARY TO DECEMBER 2017

EXPENSES – COURSE DELIVERY

COURSE DELIVERY	Actual	Budget
HRM	15,819.86	17,568.00
Mahone Bay	5,249.52	5,616.00
Truro	3,704.07	4,077.00
Liverpool	3,268.16	3,348.00
Chester	3,823.28	3,888.00
Special Lectures	1,149.30	1,446.98
TOTAL COURSE DELIVERY	33,014.19	35,943.98

