

			<b>SCANS 5 YEAR FORECAST</b>				
			2018 Proposed Budget	2019	2020	2021	2022
Members			625	596	614	634	655
Annual Membersip Fee			\$135/135/150	\$150.00	\$150.00	\$150.00	\$150.00
<b>Ordinary Income/Expense</b>							
<b>Income</b>							
Interest Income			400.00	400.00	400.00	400.00	400.00
Donations - Halifax lectures			1,200.00	1,200.00	1,200.00	1,200.00	1,200.00
Donations - Truro lectures			0.00	0.00	0.00	0.00	0.00
Donations General			0.00	0.00	0.00	0.00	0.00
Membership Dues			89,226.31	90,213.84	92,938.42	95,965.73	99,144.40
<b>Total Income</b>			<b>90,826.31</b>	<b>91,413.84</b>	<b>94,138.42</b>	<b>97,165.73</b>	<b>100,344.40</b>
<b>Expense</b>							
<b>COST OF COURSE DELIVERY</b>							
<b>Course Delivery HRM</b>							
Honoraria			10,800.00	10,800.00	10,800.00	10,800.00	10,800.00
Travel			1,550.00	1,581.00	1,612.62	1,644.87	1,677.77
Facility Costs			3,720.00	3,794.40	3,870.29	3,947.69	4,026.65
<b>Total - Course Delivery HRM</b>			<b>16,070.00</b>	<b>16,175.40</b>	<b>16,282.91</b>	<b>16,392.57</b>	<b>16,504.42</b>
<b>Course delivery - Mahone Bay</b>							
Honoraria			2,700.00	2,700.00	2,700.00	2,700.00	2,700.00
Travel			1,400.00	1,428.00	1,456.56	1,485.69	1,515.41
Facility Costs			1,620.00	1,652.40	1,685.45	1,719.16	1,753.54
<b>Total Course delivery - Mahone Bay</b>			<b>5,720.00</b>	<b>5,780.40</b>	<b>5,842.01</b>	<b>5,904.85</b>	<b>5,968.95</b>
<b>Course Delivery - Truro</b>							
Honoraria			2,700.00	2,700.00	2,700.00	2,700.00	2,700.00
Travel			1,100.00	1,122.00	1,144.44	1,167.33	1,190.68
Facility Costs			351.00	358.02	365.18	372.48	379.93
<b>Total Course Delivery - Truro</b>			<b>4,151.00</b>	<b>4,180.02</b>	<b>4,209.62</b>	<b>4,239.81</b>	<b>4,270.61</b>
<b>Course Delivery - Liverpool</b>							
Honoraria			1,500.00	1,500.00	1,500.00	1,500.00	1,500.00
Travel			610.00	622.20	634.64	647.34	660.28
Facility Costs			1,200.00	1,224.00	1,248.48	1,273.45	1,298.92
<b>Total Course Delivery - Liverpool</b>			<b>3,310.00</b>	<b>3,346.20</b>	<b>3,383.12</b>	<b>3,420.79</b>	<b>3,459.20</b>
<b>Course Delivery - Chester</b>							
Honoraria			1,800.00	1,800.00	1,800.00	1,800.00	1,800.00
Travel			630.00	642.60	655.45	668.56	681.93
Facility Costs			1,800.00	1,836.00	1,872.72	1,910.17	1,948.38
<b>Total Course Delivery - Chester</b>			<b>4,230.00</b>	<b>4,278.60</b>	<b>4,328.17</b>	<b>4,378.74</b>	<b>4,430.31</b>
<b>Special Lectures</b>							
Honoraria			600.00	600.00	600.00	600.00	600.00
Refreshments			240.00	244.80	249.70	254.69	259.78
Facility Costs			0.00	0.00	0.00	0.00	0.00
Travel			0.00	0.00	0.00	0.00	0.00

		<b>SCANS 5 YEAR FORECAST</b>				
		<b>2018 Proposed Budget</b>	<b>2019</b>	<b>2020</b>	<b>2021</b>	<b>2022</b>
<b>Members</b>		<b>625</b>	<b>596</b>	<b>614</b>	<b>634</b>	<b>655</b>
	<b>Total Special Lectures</b>	840.00	844.80	849.70	854.69	859.78
	<b>Total · COST OF COURSE DELIVERY</b>	34,321.00	34,605.42	34,895.53	35,191.44	35,493.27
	<b>General &amp; Admin Costs</b>					
	Office Space	6,000.00	6,120.00	6,242.40	6,367.25	6,494.59
	Advertising & Promotion	200.00	200.00	200.00	200.00	200.00
	Accounting Fees	150.00	150.00	150.00	150.00	150.00
	Bank charges & cheques	200.00	200.00	200.00	200.00	200.00
	Web hosting	150.00	500.00	500.00	500.00	500.00
	Gifts	100.00	100.00	100.00	100.00	100.00
	Phone	450.00	459.00	468.18	477.54	487.09
	Dues, Fees, Subscriptions	50.00	100.00	50.00	100.00	50.00
	Board travel	1,000.00	1,020.00	1,040.40	1,061.21	1,082.43
	Insurance	1,271.94	1,297.38	1,323.33	1,349.79	1,376.79
	Professional Development	800.00	800.00	800.00	800.00	800.00
	Office Supplies	400.00	408.00	416.16	424.48	432.97
	General Printing	1,000.00	1,020.00	1,040.40	1,061.21	1,082.43
	Equipment	1,500.00	500.00	1,000.00	500.00	1,500.00
	Room Darkening	900.00				
	Postage	600.00	612.00	624.24	636.72	649.46
	PayPal expense	801.31	813.84	838.42	865.73	894.40
	Meetings	0.00	0.00	0.00	0.00	0.00
	Socials	1,500.00	1,500.00	1,500.00	1,500.00	2,500.00
	Registration Days, all chapters	1,000.00	1,020.00	1,040.40	1,061.21	1,082.43
	Contingencies	1,047.89	1,028.51	1,048.59	1,050.93	1,101.52
	<b>Total General &amp; Admin Costs</b>	19,121.14	17,848.73	18,582.51	18,406.08	20,684.12
	<b>Payroll Expenses</b>					
	Wages	35,706.53	36,420.66	37,149.07	37,892.06	38,649.90
	Benefit	850.00	850.00	850.00	850.00	850.00
	CPP Expense	1,590.71	1,622.52	1,654.97	1,688.07	1,721.84
	EI Expense	818.96	835.34	852.05	869.09	886.47
	<b>Total Payroll Expenses</b>	38,966.20	39,728.52	40,506.09	41,299.22	42,108.20
	<b>Total Expense</b>	92,408.34	92,182.67	93,984.14	94,896.73	98,285.59
	<b>Net Surplus/Loss</b>	<b>-\$1,582.03</b>	<b>-\$768.84</b>	\$154.28	\$2,269.00	\$2,058.81
	<b>Cumulative Surplus/Loss</b>	<b>-\$1,582.03</b>	<b>-\$2,350.87</b>	<b>-\$2,196.58</b>	\$72.41	\$2,131.22